

# Horticultural Manager

A Horticultural Manager grows plants commercially for use in parks, gardens and public spaces.

## ANNUAL SALARY

**£18,000 to £40,000**

Average UK salary in 2019 was £29,588  
(source Office for National Statistics)

## WORKING HOURS

**44 to 46 a week**

You could work: weekends; on a rota

**+3%**



## FUTURE EMPLOYMENT

There will be an increase of 3% more Horticultural Manager jobs within our region in 2024. **So, what does this mean for me?** Unlike some other occupations in our area, jobs within horticulture are on the rise within Cornwall and the Isles of Scilly, whether this be on the management side or as horticulture workers. It will be good to know that jobs will be available once you qualify in your chosen field - there will also be the opportunity to diversify and transfer your skills to other related professions.

## What's it all about?

### What you'll do

#### Day to day tasks

Your day-to-day duties may include:

- preparing and updating operational and business plans
- keeping records and managing budgets and accounts
- analysing costs
- developing new products and markets, and negotiating with suppliers
- designing layouts and developing planting programmes
- scheduling the planting and harvesting of crops
- managing pest, disease and weed control programmes
- making sure health and safety regulations and procedures are followed
- recruiting and managing a skilled and trained workforce

#### Working environment

You could work in an office at times, within development labs, in gardens, farms or at a garden centre.

Your working environment will be outdoors some of the time.

## Skills and knowledge

You'll need:

- knowledge of biology
- knowledge of manufacturing production and processes
- business management skills
- analytical thinking skills
- the ability to motivate and manage staff
- the ability to sell products and services
- excellent verbal communication skills
- customer service skills
- to be able to use a computer and the main software packages confidently

## Entry requirements

You can get into this job through:

- a university course
- a college course
- an apprenticeship
- working towards this role
- a graduate training scheme

## University

You could do a foundation degree, higher national diploma or degree in a subject like:

- horticulture and management
- commercial horticulture
- horticulture and plant science

## Entry requirements

You'll usually need:

- 1 or 2 A levels, or equivalent, for a foundation degree or higher national diploma
- 2 to 3 A levels, or equivalent, for a degree

## For more information

- [equivalent entry requirements](#)
- [student finance for fees and living costs](#)
- [university courses and entry requirements](#)

## College

You could work towards this role by doing a college course in a relevant subject like:

- Level 3 Diploma in Horticulture
- Level 3 Certificate in Practical Horticulture
- Level 4 Diploma in Horticultural Practice

You can also complete Royal Horticultural Society [qualifications](#).

### Entry requirements

You'll usually need:

- 4 or 5 GCSEs at grades 9 to 4 (A\* to C), or equivalent, for a level 3 course
- 1 or 2 A levels, a level 3 diploma or relevant experience for a level 4 or level 5 course

### Apprenticeship

You can work towards this role by starting with a horticulture supervisor advanced apprenticeship.

### Entry requirements

There are no set entry requirements but it may help you to get in if you have:

- 5 GCSEs at grades 9 to 4 (A\* to C), or equivalent, including English and maths, for an advanced apprenticeship

### Work

You could work your way into this role by starting out as a horticultural worker and applying for promotion when you've got more experience and qualifications.

### Other routes

Some larger companies have graduate management trainee schemes for the fresh food, produce and arable industries.

### Further information

You can find out more about becoming a horticultural manager from [The Royal Horticultural Society](#) and [Grow Careers](#).

### Employment by region

Region	Jobs
East of England	2,090
Scotland	3,144
Northern Ireland	1,806
East Midlands	2,317
London	1,209
Yorkshire and the Humber	1,201
South West	3,201
Wales	3,111
West Midlands	1,683
South East	3,787
North West	2,496

## **Career path and progression**

You could move to a senior management position or set up your own nursery or garden centre.

You could complete The Royal Horticultural Society (RHS) Master of Horticulture qualification, if you have the RHS Level 3 Diploma or equivalent and at least 4 years of experience.